



# Selling Bananas in an Uncertain Environment

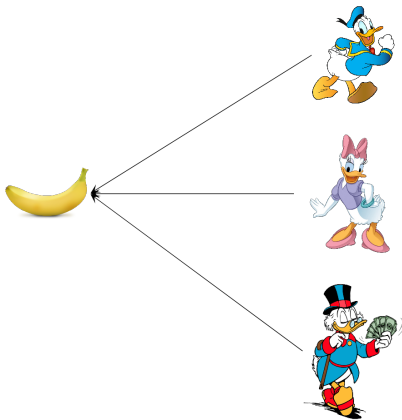
Vasilis Livanos

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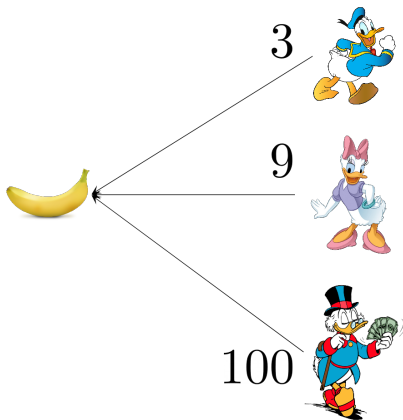
November 29th, 2023



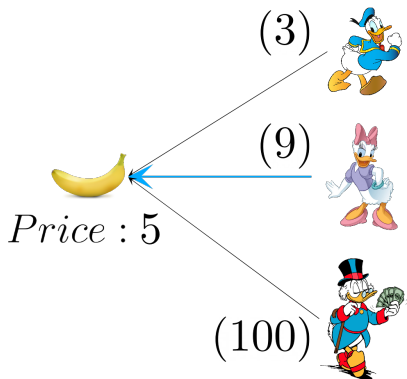
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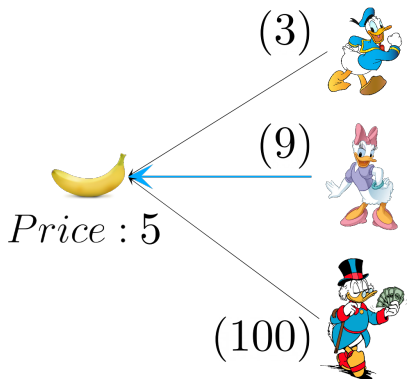


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How to set the price?

# Overview

## 1. **Distribution-optimal prophet inequalities**

[L., Mehta '22, L. '23]

- ▶ Unified proof for both max and min I.I.D prophet inequality
- ▶ Competition complexity

## 2. **Oracle-augmented prophet inequalities**

[Har-Peled, Harb, L. '23]

- ▶ Connection with top-1-of- $k$  model
- ▶ Upper-lower bounds for I.I.D. case
- ▶ Upper-lower bounds for general case (adversarial order)

## 3. **Optimal greedy OCRSs** [L., '22]

- ▶  $1/e$ -selectable greedy OCRS for single-item
- ▶  $1/e$  hardness
- ▶ Extension to transversal matroids

## 4. **Submodular prophet inequalities** [Chekuri, L. '21]

- ▶ Small constant SPI via OCRS
- ▶ Generalized framework for several constraints
- ▶ Correlation gap

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# Optimal Stopping: The Prophet Inequality

[Krengel, Sucheston, Garling '77]

$X_1, X_2, \dots, X_n \sim (\text{known}) \mathcal{D}_1, \mathcal{D}_2, \dots, \mathcal{D}_n$   
arrive in *adversarial* order.

- ▶ Design *stopping time* to maximize selected value.
- ▶ Compare against all-knowing *prophet*:  $\mathbb{E}[\max_i X_i]$ .

$$\mathcal{U}[13, 14]$$

$$\mathcal{U}[7, 16]$$

$$\mathcal{U}[0, 20]$$

$$\begin{cases} 1000 & \text{w.p. } \frac{1}{100} \\ 0 & \text{otherwise} \end{cases}$$

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$$X_4 = 0$$

$$\mathbb{E}[\max \{X_1, X_2, X_3, X_4\}] \approx 24.66$$

$$\mathbb{E}[\text{OPTALG} \{X_1, X_2, X_3, X_4\}] \approx 13.37$$

Optimal strategy was to select  $X_1$ .

## Prophet Inequality [Krengel, Sucheston, Garling '77, '78]

$\exists$  stopping strategy that achieves  $1/2 \cdot \mathbb{E}[\max_i X_i]$ ,  
and this is tight.

$$X_1 = 1 \quad \text{w.p. } 1, \text{ and } X_2 = \begin{cases} 1/\varepsilon & \text{w.p. } \varepsilon \\ 0 & \text{w.p. } 1 - \varepsilon \end{cases}$$

$\mathbb{E}[\text{ALG}] = 1$  for all algorithms.

$$\mathbb{E}[\max\{X_1, X_2\}] = \frac{1}{\varepsilon} \cdot \varepsilon + 1 \cdot (1 - \varepsilon) = 2 - \varepsilon.$$

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[Kleinberg, Weinberg '12]

## Two proofs in one??



For any  $T$ ,

$$\mathbb{E}[ALG] \geq \Pr[\max_i X_i \geq T] T + \sum_i \Pr[\text{We reach } i] \mathbb{E}[\max\{X_i - T, 0\}]$$

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What if objective is  $\min_i X_i$ ? Same problem?

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[Esfandiari, Hajiaghayi, Liaghat, Monemizadeh '15]
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No hope for universal bound: [Lucier '22]

$\mathcal{D} : F(x) = 1 - 1/x$ , with  $x \in [1, +\infty)$  (Equal-revenue distribution).

$$\mathbb{E}[X] = 1 + \int_1^\infty (1 - F(x)) dx = +\infty, \text{ but}$$

$$\mathbb{E}[\min\{X_1, X_2\}] = 1 + \int_1^\infty (1 - F(x))^2 dx < +\infty.$$



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For any  $\mathcal{D}$ ,  $\exists$  threshold stopping strategy  $\tau_1, \tau_2, \dots, \tau_n$  that achieves  $\beta \cdot \mathbb{E}[\max_i X_i]$ , where  $\beta \approx 0.745$ , and this is tight.

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► Minimization?

Intuition:

Set  $T = c \cdot \mathbb{E}[\min_i X_i]$ .

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Intuition False Intuition:

Doesn't work!  $\Pr[\text{We are forced to select } X_n] \geq c$ .

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Worst-case instance for MAX:  $n \rightarrow \infty \implies$  Fix  $\mathcal{D}$  and take  $n \rightarrow \infty$ .

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$$\lambda_{\min} = \lim_{n \rightarrow \infty} \frac{\mathbb{E}[\text{ALG}(n)]}{\mathbb{E}[\min_{i=1}^n X_i]}.$$



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- ▶  $\lim_{n \rightarrow \infty} M_n = +\infty, \quad \lim_{n \rightarrow \infty} m_n = 0 \implies$  Re-scaling

# Technique: Extreme Value Theory

## Extreme Value Theorem [Fisher, Tippett '28, Gnedenko '43]

Assume there exist sequences  $a_n > 0, b_n \in \mathbb{R}$  such that

$$\lim_{n \rightarrow \infty} F_{M_n}(a_n x + b_n) = G_{\gamma}^+(x).$$

Then,

$$G_{\gamma}^+(x) = \begin{cases} \exp\left(-(1 + \gamma x)^{-1/\gamma}\right), & \text{if } \gamma \neq 0 \\ \exp(-\exp(-x)), & \text{if } \gamma = 0 \end{cases}.$$

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- ▶  $G$  : Extreme Value Distribution,  $\gamma$  : Extreme Value Index
- ▶ Three distinct  $G_{\gamma}^+$ 's:
  - ▶  $\gamma < 0$ : Reverse Weibull
  - ▶  $\gamma = 0$ : Gumbel
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- ▶ Central Limit Theorem analogue for  $\text{MAX}$ .
- ▶ Can get similar result for  $\text{MIN}$ , but  $\gamma$  changes.
- ▶ Conditions  $\implies \mathcal{D}$  follows EVT.

# IID PI via Extreme Value Theory

$$\Gamma(x) = (x-1)!$$

Theorem [L., Mehta '22, L. '23]

Assume there exist sequences  $a_n > 0, b_n \in \mathbb{R}$  such that

$$\lim_{n \rightarrow \infty} F_{M_n}(a_n x + b_n) = G_\gamma^+(x)$$

for some  $\gamma$

$$\lim_{n \rightarrow \infty} F_{m_n}(a_n x + b_n) = G_\gamma^-(x)$$

for some  $\gamma$

Then, the optimal DP achieves a competitive ratio, as  $n \rightarrow \infty$ , of

$$ACR_{Max} = \min \left\{ \frac{(1-\gamma)^{-\gamma}}{\Gamma(1-\gamma)}, 1 \right\}.$$

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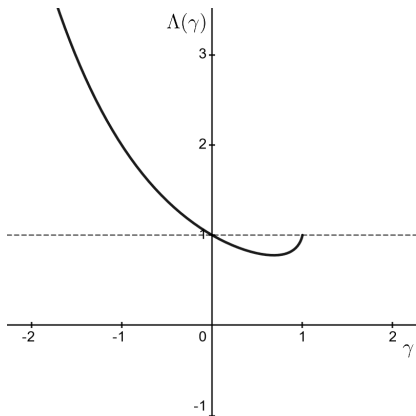
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- ▶ Unified analysis of competitive ratio for both MAX and MIN.
- ▶  $\mathcal{D} \text{ MHR} \implies ACR_{Max} = 1 \quad \& \quad ACR_{Min} \leq 2$

# Asymptotic Competitive Ratio



For  $\gamma \rightarrow -\infty$ , by Stirling's approximation

$$\frac{(1 - \gamma)^{-\gamma}}{\Gamma(1 - \gamma)} \approx e^{-\gamma}.$$

# Asymptotic Competitive Ratio

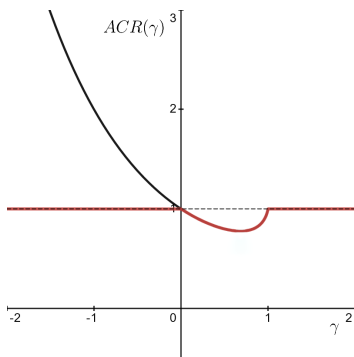


Figure:  $ACR(\gamma)$  for MAX

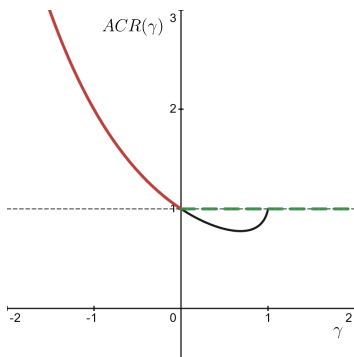


Figure:  $ACR(\gamma)$  for MIN

- “ $\mathcal{D}$  follows EVT”: most general class we expect closed-form.

# High-Level Approach

$F(t) = \Pr_{X \sim \mathcal{D}}[X \leq t]$ ,  $F^{\leftarrow}(p)$  : inverse of  $F$  (“Quantile function”).

Using EVT and heavy-machinery from theory of regularly-varying functions:

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What if we want  $\mathbb{E}[ALG] \geq \mathbb{E}[\max_i X_i]$  or  $\mathbb{E}[ALG] \leq \mathbb{E}[\min_i X_i]$ ?

$\Rightarrow$  give *ALG* more random variables!

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$\implies$  give  $ALG$  more random variables!

## Competition Complexity

For fixed  $n$ , the *competition complexity* of a distribution  $\mathcal{D}$  is

$$\inf \left\{ c \mid \mathbb{E}[ALG(c \cdot n)] \geq \mathbb{E}[\max_{i=1}^n X_i] \right\} \quad \left| \quad \inf \left\{ c \mid \mathbb{E}[ALG(c \cdot n)] \leq \mathbb{E}[\min_{i=1}^n X_i] \right\} \right.$$

for Max for Min

- For Max and  $\mathcal{D} = \mathcal{D}(n)$ , it can be unbounded.

[Brustle, Correa, Dütting, Verdugo '22]

# Asymptotic Competition Complexity via EVT

What if we fix  $\mathcal{D}$  and take  $n \rightarrow \infty$ ?

(Asymptotic Competition Complexity - ACC)

Theorem [L., Verdugo '23]

For every distribution following EVT,

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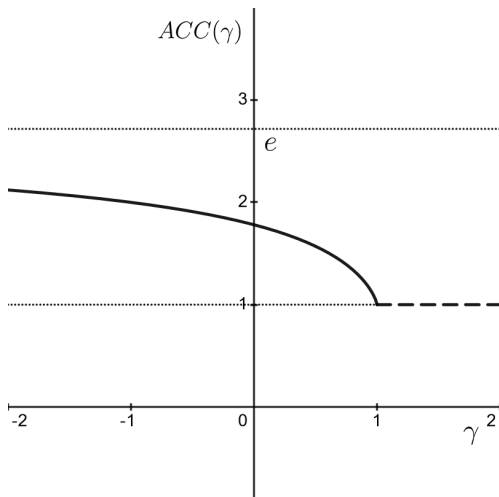
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For every distribution following EVT,

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# Asymptotic Competition Complexity



- $ACC \leq e$  for all  $\mathcal{D}$  following EVT.

# Overview

## 1. **Distribution-optimal prophet inequalities**

[L., Mehta '22, L. '23]

- ▶ Unified proof for both max and min I.I.D prophet inequality
- ▶ Techniques: Extreme Value Theory, Regularly-Varying Functions
- ▶ Competition complexity

## 2. **Oracle-augmented prophet inequalities**

[Har-Peled, Harb, L. '23]

- ▶ Connection with top-1-of- $k$  model
- ▶ Upper-lower bounds for I.I.D. case
- ▶ Upper-lower bounds for general case (adversarial order)

## 3. **Optimal greedy OCRSs** [L., '22]

- ▶  $1/e$ -selectable greedy OCRS for single-item
- ▶  $1/e$  hardness
- ▶ Extension to transversal matroids

## 4. **Submodular prophet inequalities** [Chekuri, L. '21]

- ▶ Small constant SPI via OCRS
- ▶ Generalized framework for several constraints
- ▶ Correlation gap





# Oracle-Augmented Prophet Inequalities

- ▶  $O_k$  model:

- ▶ Assume  $ALG$  has  $k$  calls to  $O$ , who knows  $X_1, \dots, X_n$ .

- ▶ Step  $i$ :

-   $X_i \geq \max_{j=i+1}^n X_j \implies ALG \text{ selects } X_i$

-   $X_i < \max_{j=i+1}^n X_j \implies ALG \text{ rejects } X_i$


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- ▶ Top-1-of- $k$  model:

- ▶  $ALG$  selects  $S$  with  $|S| \leq k$ , but only  $\max_{X_i \in S} X_i$  matters

[Gilbert, Mosteller '66], [Assaf, Samuel-Cahn '00],


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- ▶  $CR$ : Maximize  $\mathbb{E}[ALG] / \mathbb{E}[\max_i X_i]$

- ▶  $PbM$ : Maximize  $\Pr[ALG \text{ selects } \max_i X_i]$

# Results for $O_k$ Model

Theorem [Har-Peled, Harb, L. '23]

- PbM:  $O_k \equiv \text{Top-1-of-}(k+1)$

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# Results for $\mathcal{O}_k$ Model

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- ▶ General (adversarial order) :  
$$1 - O(e^{-k/5.18}) \leq CR \leq 1 - O(e^{-k/1.44})$$

Single-threshold algorithms.

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Single-threshold algorithms.

Improves upon  $1 - O(e^{-k/6})$  [Ezra, Feldman, Nehama '18]

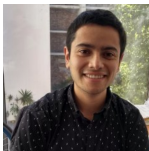
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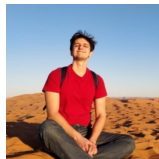
# Future Directions

- ▶ Principal wants to delegate a PI instance to  $k$  agents.  
[Liaw, L., Perloth, Schvartzman, Wang '24].
- ▶ Beyond the independence assumption.  
[L., Patton, Singla '24].
- ▶ Multiple selection minimization PI.
- ▶ Free-Order PI: *ALG* can choose order of realizations.  
Can we get  $\approx 0.745$  (I.I.D. constant)?

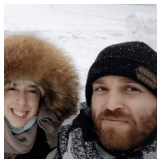
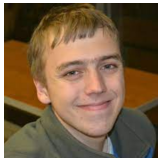
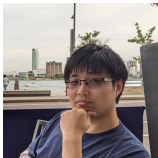
♥ Thank You ♥



♥ Thank You ♥



♥ Thank You ♥



♥ Thank You ♥



♥ Thank You ♥



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## Questions?

