## Improved Mechanisms and Prophet Inequalities for Graphical Dependencies

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#### Joint work with





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### Prophet Inequality

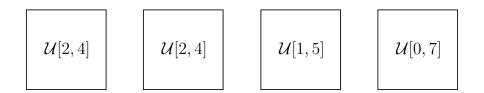
#### Prophet Inequality

[Krengel, Sucheston and Garling '77]

$$\begin{split} X_1, X_2, \dots, X_n \sim & (\mathsf{known}) \ \mathcal{D}_1, \mathcal{D}_2, \dots, \mathcal{D}_n \\ \text{arrive in } \textit{adversarial order}. \end{split}$$

▶ Design stopping time to maximize selected value.
 ▶ Compare against all-knowing prophet: E[max<sub>i</sub> X<sub>i</sub>].
 ▶ Competitive Ratio:

 $\frac{\mathbb{E}[ALG]}{\mathbb{E}[\max_i X_i]}.$ 



$$\begin{tabular}{|c|c|c|c|c|} \hline $\mathcal{U}[2,4]$ & $\mathcal{U}[1,5]$ & $\mathcal{U}[0,7]$ \\ \hline $X_1=3.94$ & & & \\ \hline \end{tabular}$$

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# Prophet Inequality [Krengel, Sucheston and Garling '77, '78] $\exists$ stopping strategy that achieves $1/2 \cdot \mathbb{E}[\max_i X_i]$ , and this is tight.

Optimal strategy is a single-threshold algorithm  ${\cal T}$ 

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Applications:

- Auction Design
- Revenue Maximization
- Matching Markets
- Resource Allocation
- Portfolio Selection
- Supply Chain Management

#### Single Buyer Revenue Maximization

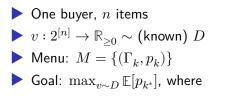
▶ One buyer, n items
 ▶  $v: 2^{[n]} \to \mathbb{R}_{\geq 0} \sim (\text{known}) D$ 

#### Single Buyer Revenue Maximization

 $\begin{array}{l} \bullet \quad \text{One buyer, } n \text{ items} \\ \bullet \quad v: 2^{[n]} \to \mathbb{R}_{\geq 0} \sim (\text{known}) \ D \\ \bullet \quad \text{Menu: } M = \{(\Gamma_k, p_k)\} \\ \bullet \quad \text{Goal: } \max_{v \sim D} \mathbb{E}[p_{k^*}], \text{ where} \end{array}$ 

$$k^* = \arg\max_k \mathop{\mathbb{E}}_{S \sim \Gamma_k} [v(S) - p_k]$$

#### Single Buyer Revenue Maximization





$$k^* = \arg\max_k \mathop{\mathbb{E}}_{S \sim \Gamma_k} [v(S) - p_k]$$

▶ Valuations:
▶ Additive: v(S) = ∑<sub>i∈S</sub> v(i)
▶ Unit-Demand: v(S) = max<sub>i∈S</sub> v(i)
▶ Subadditive: v(A ∪ B) ≤ v(A) + v(B), ∀A, B ⊆ [n]

### Independent Items

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Cannot compute optimal menu  $\implies$  approximation [Daskalakis, Deckelbaum, Tzamos '17]

Two Mechanisms:

- 1. SREV: Maximum revenue obtainable by pricing each item separately.
- 2. BREV: Maximum revenue obtainable by pricing the grand bundle via Myerson's optimal auction.

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Theorem

 $\max\left\{ SRev,\ BRev\right\}$  is a  $\Omega\left(1\right)\text{-approximation to }Rev$  for a subadditive buyer.

[Chawla, Hartline, Kleinberg '07], [Chawla, Malec, Sivan '10], [Babaioff, Immorlica, Lucier, Weinberg '14], [Rubinstein, Weinberg '15]

#### Correlations

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Previous models:

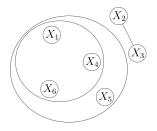
 Linear Correlations
 [Chawla, Malec, Sivan '10], [Bateni, Dehghani, Hajiaghayi, Seddighin '15], [Immorlica, Singla, Waggoner '20]

Pairwise-Independent [Caragiannis, Gravin, Lu, Wang '22], [Dughmi, Kalayci, Patel '24]

#### Markov Random Fields (MRFs)

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Graphical model of correlation (physics, statistics, ML, ...)

Max. Weighted Degree  $\Delta$   $\Delta = 0 \implies$  independence  $\Delta = +\infty \implies$  arbitrary (positive) correlation  $Dr[X = x \mid X = x \mid ]$ 

$$e^{-4\Delta} \leq \frac{\Pr\left[X_i = y_i \mid \mathbf{X}_{-\mathbf{i}} = \mathbf{y}_{-\mathbf{i}}\right]}{\Pr[X_i = y_i]} \leq e^{4\Delta}, \qquad \forall i, \mathbf{y}$$

[Brustle, Cai, Daskalakis '20]

 $X_2$ 

 $X_4$ 

 $(X_1)$ 

Theorem [Cai, Oikonomou '21]  $\max \{ SREV, BREV \} \text{ is a } e^{-O(\Delta)} \text{ -approximation to } REV \text{ for a additive/unit-demand buyer.}$ 

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Upper bound of  $O\left(\Delta^{-1/7}\right)\!.$ 

#### Our Results

# Theorem [L., Patton, Singla '24] $\max{\{\rm SRev, BRev\}}$ is a $O\left(1/\Delta\right)\-approximation$ to $\rm Rev$ for a subadditive buyer.

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- Exponential improvement.
- Generalization to a subadditive buyer.
- Tight for prophet inequality.

#### Techniques for Independent Items

1. Core-Tail Decomposition

Core: 
$$C = \{i \mid v(i) \le T\}$$
  
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2. Marginal Mechanism Lemma

$$Rev(D) \leq Val\left(D^{\mathcal{C}}\right) + Rev\left(D^{\mathcal{T}}\right)$$

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- 3. Choose "balanced" T
  - ▶  $T \nearrow$ , T is sparse,  $Rev(D^{\mathcal{T}}) \approx SRev$ ▶  $T \searrow$ ,  $Val(D^{\mathcal{C}})$  concentrates,  $Val(D^{\mathcal{C}}) \approx BRev$

#### Lemma

Let A,B be disjoint sets of items, and D be an arbitrary distribution over monotone subadditive valuations  $v:2^{A\cup B}\to\mathbb{R}_{\geq0}.$  Then,

$$Rev(D) \leq 2\left(Val\left(D^A\right) + Rev\left(D^B\right)\right).$$

Proof based on discounted prices – restrict Rev(D) to B, discount  $p_i \mbox{ by } 1/2$ 

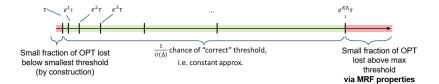
#### Exponential Bucketing

Single Threshold  $\tau \implies$  Random Threshold  $T \leftarrow \{\tau, e\tau, \dots, e^{k\Delta}\tau\}$ 

Prophet Inequalities:  $\tau = \mathbb{E}[\max_i X_i]/2$ 

• Grand Bundle Pricing:  $\tau = Val\left(D^{\mathcal{C}}\right)/2$ 

"Guess" scale of the problem



### Thank You!

## Questions?

